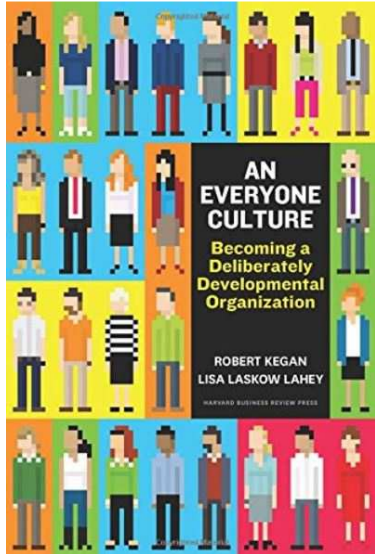


New Books September-October 2016



An everyone culture: becoming a deliberately developmental organization

R. Kegan, L. Lahey, M. Miller, A. Fleming
and D. Helsing

Doriot and Tanoto Libraries
HD6953 .K44 2016

A radical new model for unleashing your company's potential.

In most organizations nearly everyone is doing a second job no one is paying them for--namely, covering their weaknesses, trying to look their best, and managing other people's impressions of them. There may be no greater waste of a company's resources. The ultimate cost: neither the organization nor its people are able to realize their full potential. What if a company did everything in its power to create a culture in which everyone--not just select "high potentials"--could overcome their own internal barriers to change and use errors and vulnerabilities as prime opportunities for personal and company growth?

Robert Kegan and Lisa Lahey (and their collaborators) have found and studied such companies--Deliberately Developmental Organizations. A DDO is organized around the simple but radical conviction that organizations will best prosper when they are more deeply aligned with people's strongest motive, which is to grow. This means going beyond consigning "people development" to high-potential programs, executive coaching, or once-a-year off-sites.

"An Everyone Culture" dives deep into the worlds of three leading companies that embody this breakthrough approach. This book demonstrates a whole new way of being at work. It suggests that the culture you create is your strategy--and that the key to success is developing everyone.

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Geography	Science
Health	Sociology
Information on Markets	Technology Management
Labour & Industrial Relations	

Accounting

Accounting in the lean enterprise: providing simple, practical, and decision-relevant information / McVay, Gloria ; Kennedy, Frances A. ; Fullerton, Rosemary - Productivity Press, 2013

Doriot Library
HG40 .M38 2013

Cases in financial reporting. 8th ed. / Drake, Michael ; Hirst, D. Eric ; McAnally, Mary Léa ; Engel, Ellen - Cambridge Business Publishers, 2015

Tanoto Library
HG70 .D73 2015

Real numbers: management accounting in a lean organization / Cunningham, Jean E. ; Fiume, Orest J. ; Adams, Emily - Managing Times Press, 2003

Doriot Library
HG40 .C86 2003

Wiley IFRS: interpretation and application of international financial reporting standards / Mackenzie, Bruce ; Coetsee, Danie ; Njikizana, Tapiwa ; Chamboko, Raymond ; Colyvas, Blaise ; Hanekom, Brandon ; Selbst, Edwin - Wiley, 2016

[eBook](#)

Career Management

Case in point: complete case interview preparation. 9th ed. / Cosentino, Marc P. - Burgee Press, 2016

Doriot Library
ZA17.3 .C6 C67 2016

INSEAD MBA yearbook - INSEAD Student Council, 2016

Doriot Library
2016 July

Interview math: over 50 problems and solutions for quant case interview questions /
Lin, Lewis C. - Impact interview, 2015

Doriot Library

ZA17 .L56 2015

Communication

Illuminate: ignite change through speeches, stories, ceremonies, and symbols / Duarte,
Nancy ; Sanchez, Patti - Portfolio, 2016

Doriot Library

Z13 .D83 2016

Economics

Decision order and time in human affairs. 2nd ed. / Shackle, G. L. S. - Cambridge
University Press, 2010

Doriot Library

HB615 .S433 2010

Dream big / Correa, Cristiane - Sextante, 2014

Tanoto Library

HC100 .T43 C67 2014

Driven to delight: delivering world-class customer experience the Mercedes-Benz
way / Michelli, Joseph A. - McGraw-Hill, 2016

Doriot Library

HC100 .M47 M53 2016

Schuman report on Europe: state of the Union / Chopin, Thierry ; Foucher, Michel ;
Ischoffen, Rachel ; Levy, Helen ; O'Connor, Kaenas ; Robert Schuman Foundation ;
Centre for European Studies - Springer/Lignes de Repères, 2016

Doriot Library

HC500.6 .S34 2016

Shoe dog: a memoir by the creator of Nike / Knight, Phil - Simon and Schuster, 2016
Doriot Library
HC100 .N55 K65 2016

Education

Teaching and learning for the twenty-first century: educational goals, policies and curricula for six nations / Reimers, Fernanco M. ; Chung, Connie K. - Harvard Education Press, 2016
Doriot Library
LB1000 .T433 2016

Environment

The moral case for fossil fuels / Epstein, Alex - Portfolio, 2014
Doriot Library
GE180 .E77 2014

The planet remade: how geoengineering could change the world / Morton, Oliver - Granta, 2016
Doriot Library
GE105 .M67 2016

Ethics

Cheating, corruption, and concealment: the roots of dishonesty / Prooijen, Jan-Willem van ; Van Lange, Paul A. M. - Cambridge University Press, 2016
Doriot Library
BJ45 .C44 2016

Ego is the enemy / Holiday, Ryan - Profile Books, 2016
Doriot Library
BJ1063 .H65 2016

The most good you can do: how effective altruism is changing ideas about living ethically / Singer, Peter - Yale University Press, 2015. (Castle lecture series in ethics, politics and economics)

[eBook](#)

Finance

Active portfolio management: a quantitative approach for providing superior returns and controlling risk. 2nd ed. / Grinold, Richard C. ; Kahn, Ronald N. - McGraw-Hill, 2000

Tanoto Library

HG4529.5 .G75 2000

The Euro: and its threat to the future of Europe / Stiglitz, Joseph E. - Allen Lane, 2016

Doriot Library

HG925 .S85 2016

Multi-asset investing: a practitioner's framework / Gupta, Pranay ; Skallsjo, Sven R. ; Li, Bing - Wiley, 2016

[eBook](#)

Odds on: the making of an evidence-based investor / Hall, Matt - Greenleaf, 2016

Doriot Library

HG4515 .H35 2016

Geography

Connectography: mapping the global network revolution / Khanna, Parag - Random House, 2016

Doriot and Tanoto Libraries

GF30 .K43 2016

Health

The lucky years: how to thrive in the brave new world of health / Agus, David B. ; Loberg, Kristin - Simon and Schuster, 2016

Doriot Library

RA200 .A48 2016

Information on Markets

American wasteland: how America throws away nearly half of its food (and what we can do about it) / Bloom, Jonathan - Da Capo Press, 2011

Doriot Library

HC2000 .F6 B56 2011

Basics fashion management: concept to customer / Grose, Virginia - Bloomsbury, 2016. (Basics fashion management)

Doriot Library

HC2000 .F56 G76 2016

Door to door: the magnificent, maddening, mysterious world of transportation / Humes, Edward - Harper, 2016

Doriot Library

HC2000 .T7 H86 2016

The healing of America: a global quest for better, cheaper and fairer health care / Reid, T. R. - Penguin Books, 2010

[eBook](#)

The road to luxury: the evolution, markets, and strategies of luxury brand management / Som, Ashok ; Blanckaert, Christian - Wiley, 2015

[eBook](#)

Thirst for power: energy, water, and human survival / Webber, Michael E. - Yale University Press, 2016

Doriot Library

HC2000 .E6 W43 2016

The truth about the drug companies: how they deceive us and what to do about it /
Angell, Marcia - Random House, 2004

[eBook](#)

Labour & Industrial Relations

The confidence effect: every woman's guide to the attitude that attracts success /
Killelea, Grace - AMACOM, 2016

Doriot Library

HD6054.3 .K55 2016

Rise of the robots: technology and the threat of a jobless future / Ford, Martin - Basic
Books, 2015

Tanoto Library

HD4900 .F67 2015

Lifestyles

Europe by Eurail 2016: touring Europe by train. 40th ed. / Ferguson-Kosinski,
LaVerne ; Darren Price, C. - Globe Pequot Press, 2016

Doriot Library

EUROPE

Lonely Planet: South India and Kerala. 8th ed. / Noble, John - Lonely Planet
Publications, 2015

Doriot Library

ASIA

Management / Strategy

#askGaryVee: one entrepreneur's take on leadership, social media and self awareness / Vaynerchuk, Gary - Harper Collins, 2016

Doriot Library
HD62.5 .V39 2016

Beyond competitive advantage: how to solve the puzzle of sustaining growth while creating value / Zenger, Todd R. - Harvard Business Review Press, 2016

Doriot Library
HD30.28 .Z46 2016

Competition demystified: a radically simplified approach to business strategy / Greenwald, Bruce C. ; Kahn, Judd - Portfolio, 2005

Tanoto Library
HD30.28 .G74 2005

Developing family business policies: your guide to the future / Aronoff, Craig E. ; Astrachan, Joseph H. ; Ward, John L. - Palgrave Macmillan, 2011. (Family business leadership series)

Doriot Library
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Effective leadership in the family business. 2nd ed. / Aronoff, Craig E. ; Baskin, Otis W. - Palgrave Macmillan, 2011. (Family business leadership series)

Doriot Library
HD62.25 .F36 A10 2011

Environmentally responsible supply chains / Atasu, Atalay - Springer, 2016. (Springer series in supply chain management)

Doriot Library and [eBook](#)
HD38.5 .E68 2016

Executing your strategy: how to break it down and get it done / Morgan, Mark ; Levitt, Raymond E. ; Malek, William - Harvard Business School Press, 2007

Tanoto Library
HD30.28 .M674 2007

Family business and social capital / Sorenson, Ritch L. - Edward Elgar, 2011

[eBook](#)

Family business compensation. 3rd ed. / Aronoff, Craig E. ; McClure, Stephen L. ; Ward, John L. - Palgrave Macmillan, 2011. (Family business leadership series)

Doriot Library

HD62.25 .F36 A15 2011

Family business governance: maximizing family and business potential. 2nd ed. / Aronoff, Craig E. ; Ward, John L. - Palgrave Macmillan, 2011. (Family business leadership series)

Doriot Library

HD62.25 .F36 A4 2011

Family business ownership: how to be an effective shareholder. 2nd ed. / Aronoff, Craig E. ; McClure, Stephen L. ; Ward, John L. - Palgrave Macmillan, 2011. (Family business leadership series)

Doriot Library

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Family business succession: the final test of greatness. 2nd ed. / Aronoff, Craig E. ; McClure, Stephen L. ; Ward, John L. - Palgrave Macmillan, 2011. (Family business leadership series)

Doriot Library

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Family business values: how to assure a legacy of continuity and success. 2nd ed. / Aronoff, Craig E. ; Ward, John L. - Palgrave Macmillan, 2011. (Family business leadership series)

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The family constitution: agreements to secure and perpetuate your family and your business. 2nd ed. / Montermerlo, Daniela ; Ward, John L. - Palgrave Macmillan, 2011. (Family business leadership series)

Doriot Library

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Family education for business-owning families: strengthening bonds by learning together. 2nd ed. / Schuman, Amy M. ; Ward, John L. - Palgrave Macmillan, 2011. (Family business leadership series)

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Family meetings: how to build a stronger family and a stronger business. 3rd ed. / Aronoff, Craig E. ; Ward, John L. - Palgrave Macmillan, 2011. (Family business leadership series)

Doriot Library

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Financing transitions: managing capital and liquidity in the family business. 3rd ed. / Visscher, François de ; Aronoff, Craig E. ; Ward, John L. - Palgrave Macmillan, 2011. (Family business leadership series)

Doriot Library

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Foolproof: why safety can be dangerous and how danger makes us safe / Ip, Greg - Little, Brown and Company, 2015

Doriot Library

HD61 .I7 2015

The founder's mentality: how to overcome the predictable crises of growth / Zook, Chris ; Allen, James - Harvard Business Review Press, 2016

Doriot Library

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From siblings to cousins: prospering in the third generation and beyond. 2nd ed. / Aronoff, Craig E. ; Ward, John L. - Palgrave Macmillan, 2011. (Family business leadership series)

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How families work together. 2nd ed. / Whiteside, Mary F. ; Aronoff, Craig E. ; Ward, John L. - Palgrave Macmillan, 2011. (Family business leadership series)

Doriot Library

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How to choose and use advisors: getting the best professional family business advice. 2nd ed. / Aronoff, Craig E. ; Ward, John L. - Palgrave Macmillan, 2011. (Family business leadership series)

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Letting go: preparing yourself to relinquish control of the family business. 2nd ed. / Aronoff, Craig E. - Palgrave Macmillan, 2011. (Family business leadership series)

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Make change your family business tradition. 2nd ed. / Aronoff, Craig E. ; Ward, John L. - Palgrave Macmillan, 2011. (Family business leadership series)

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Managing conflict in the family business: understanding challenges at the intersection of family and business / Rhodes, Kent ; Lansky, David - Palgrave Macmillan, 2013. (Family business leadership series)

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More than family: non-family executives in the family business. 2nd ed. / Aronoff, Craig E. ; Ward, John L. - Palgrave Macmillan, 2011. (Family business leadership series)

Doriot Library

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The network imperative: how to survive and grow in the age of digital business models / Libert, Barry ; Beck, Megan ; Wind, Jerry Yoram - Harvard Business Review Press, 2016

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Nurturing talent to nurture the legacy: career development in the family business / Schuman, Amy M. - Palgrave Macmillan, 2011. (Family business leadership series)

Doriot Library

HD62.25 .F36 S4 2011

Organize tomorrow today: 8 ways to retrain your mind to optimize performance at work and in life / Selk, Jason ; Bartow, Tom ; Rudy, Matthew - Da Capo Press, 2015

Doriot Library

HD69 .T5 S455 2015

Originals: how non-conformists change the world / Grant, Adam - WH Allen, 2016

Doriot Library.

HD53 .G73 2016

Ownership thinking: how to end entitlement and create a culture of accountability, purpose and profit / Hams, Brad - McGraw-Hill, 2012

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Preparing successors for leadership. 2nd ed. / Aronoff, Craig E. ; Ward, John L. - Palgrave Macmillan, 2011. (Family business leadership series)

Doriot Library

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Preparing your family business for strategic change. 2nd ed. / Aronoff, Craig E. ; Ward, John L. - Palgrave Macmillan, 2011. (Family business leadership series)

Doriot Library

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The Sage handbook of family business / Melin, Leif ; Nordqvist, Mattias ; Sharma, Pramodita - Sage, 2014

[eBook](#)

Siblings and the family business: making it work for business, the family and the future / Brun de Pontet, Stéphanie ; Aronoff, Craig E. ; Mendoza, Drew S. ; Ward, John L. - Palgrave Macmillan, 2012. (Family business leadership series)

Doriot Library

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Sprint: how to solve big problems and test new ideas in just five days / Knapp, Jake ; Zeratsky, John ; Braden, Kowitz - Simon and Schuster, 2016

Doriot Library

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Stop spending, start managing: strategies to transform wasteful habits / Menon, Tanya ; Thompson, Leigh - Harvard Business Review Press, 2016

Doriot Library

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Strategy without design: the silent efficacy of indirect action / Chia, Robert C. H. ; Holt, Robin - Cambridge University Press, 2009

Doriot Library

HD30.28 .C453 2009

The third wave: an entrepreneur's vision of the future / Case, Steve - Simon and Schuster, 2016

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HD62.5 .C374 2016

Working for a family business: a non-family employee's guide to success. 2nd ed. / Eckrich, Christopher J. ; McClure, Stephen L. - Palgrave Macmillan, 2011. (Family business leadership series)

Doriot Library

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Marketing

The Cambridge handbook of consumer psychology / Norton, Michael I. ; Rucker, Derek D. ; Lamberton, Cait - Cambridge University Press, 2015

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HF5415.31 .C36 2015

Creating value with big data analytics: making smarter marketing decisions / Verhoef, Peter C. ; Kooge, Edwin ; Walk, Natasha - Routledge, 2016

[eBook](#)

Dealstorming: the secret weapon that can solve your toughest sales challenges / Sanders, Tim - Portfolio, 2016

Doriot Library

HF5438.4 .S36 2016

The marketing challenge for industrial companies / Saavedra, Claudio A. - Springer, 2016

Tanoto Library

HF5415.13 .S33 2016

The marketing plan handbook. 4th ed. / Chernev, Alexander - Cerebellum, 2014

Tanoto Library

HF5415.13 .C44 2014

Mathematics

Stochastic processes: theory for applications / Gallager, Robert G. - Cambridge University Press, 2013

Tanoto Library

QA274.7 .G35 2013

Organisational Behaviour

An everyone culture: becoming a deliberately developmental organization / Kegan, Robert ; Lahey, Lisa Laskow ; Miller, Matthew L. ; Fleming, Andy ; Helsing, Deborah - Harvard Business Review, 2016

Doriot and Tanoto Libraries

HD6953 .K44 2016

Be bad first: get good at things fast to stay ready for the future / Andersen, Erika - Bibliomotion, 2016

Doriot Library

HD6954.3 .A634 2016

The good jobs strategy: how the smartest companies invest in employees to lower costs and boost profits / Ton, Zeynep - Amazon Publishing, 2015

Tanoto Library

HD6958 .O7 T66 2014

How to have a good day: harness the power of behavioral science to transform your working life / Webb, Caroline - Crown Business, 2016

Doriot Library

HD6950 .W433 2016

The ideal teamplayer: how to recognize and cultivate the three essential virtues: a leadership fable / Lencioni, Patrick - Jossey-Bass, 2016

Doriot Library

HD6951 .L46 2016

Leading virtual teams: hold people accountable, build trust, encourage collaboration - Harvard Business Review Press, 2016. (20 minute manager series)

Doriot Library

HD6958 .T4 L43 2016

Multiteam systems: an organization form for dynamic and complex environments / Zaccaro, Stephen J. ; Marks, Michelle A. ; DeChurch, Leslie A. - Routledge, 2012. (Organization and management series)

Tanoto Library

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Negotiating the impossible: how to break deadlocks and resolve ugly conflicts (without money or muscle) / Malhotra, Deepak - Berrett-Koehler Publishers, 2016

Doriot Library

HD6952 .M35 2016

On managing across cultures - Harvard Business Review Press, 2016. (HBR's 10 must reads series)

Doriot Library

HD6958 .M5 O63 2016

Organization change: theory and practice / Burke, W. Warner - Sage, 2014

Tanoto Library

HD6954 .B87 2014

The Oxford handbook of sociology and organization studies: classical foundations /

Adler, Paul S. - Oxford University Press, 2010. (Oxford handbooks)

Doriot Library

HD6950 .O94 2010

The Oxford handbook of sociology, social theory, and organization studies: contemporary currents / Adler, Paul ; Du Gay, Paul ; Morgan, Glenn ; Reed, Michael - Oxford University Press, 2016. (Oxford handbooks)

Doriot Library

HD6950 .O94 2016

The stupidity paradox: the power and pitfalls of functional stupidity at work /

Alvesson, Mats ; Spicer, André - Profile Books, 2016

Doriot Library

HD6954.5 .A58 2016

Value stream mapping: how to visualize work and align leadership for organizational transformation / Martin, Karen ; Osterling, Mike - McGraw-Hill Education, 2014

Doriot Library

HD6954 .M373 2014

Virtual collaboration: work from anywhere, overcommunicate, avoid isolation - Harvard Business Review Press, 2016

Doriot Library

HD6958 .T4 V57 2016

Winning well: a manager's guide to getting results: without losing your soul / Hurt, Karin ; Dye, David - AMACOM, 2016

Doriot Library

HD6951.2 .H87 2016

Politics

Alter egos: Hillary Clinton, Barack Obama, and the twilight struggle over American power / Landler, Mark - WH Allen, 2016

Doriot Library

JA66.33 .U7 L36 2016

The long game: how Obama defied Washington and redefined America's role in the world / Chollet, Derek - Public Affairs, 2016

Doriot Library

J10.33 .U7 OBA C43 2016

Outsider in the White House. Updated ed. / Sanders, Bernard ; Gutman, Huck - Verso, 2015

Doriot Library

J10.33 .U7 SAN S36 2015

The search for a common European foreign and security policy: leaders, cognitions and questions of institutional viability / Malici, Akan - Palgrave Macmillan, 2008. (Advances in foreign policy analysis)

[eBook](#)

Psychology

100 great building success ideas / Shaw, Peter - Marshall Cavendish, 2016

Doriot Library

BF637 .S8 S43 2016

The adult development of C. G. Jung / Staude, John-Raphael - Routledge, 2014. (Routledge library editions: Jung)

Doriot Library

BF175 .J86 S73 2014

The art of authenticity: tools to become an authentic leader and your best self /
Thacker, Karissa - Wiley, 2016

Doriot Library
BF637 .L4 T43 2016

Boundaries of the soul: the practice of Jung's psychology. revised and updated ed. /
Singer, June - Anchor Books, 1994

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BF175 .J86 S56 1994

The nature principle: human restoration and the end of nature-deficit disorder / Louv,
Richard - Algonquin Books of Chapel Hill, 2011

Doriot Library
BF778 .L68 2011

Wired to create: discover the 10 things great artists, writers and innovators do
differently / Kaufman, Scott Barry ; Gregoire, Carolyn - Vermilion, 2015

Doriot Library
BF408 .K38 2015

Research Methodology

An introduction to models in the social sciences / Lave, Charles ; March, James G. -
University Press of America, 1993

Doriot and Tanoto Libraries and [eBook](#)
H61 .L38 1993

Essentials of business research methods. 2nd ed. / Hair, Joseph F. ; Wolfinbarger,
Mary ; Money, Arthur H. ; Samouel, Phillip ; Page, Michael J. - Sharpe, 2011

Doriot Library
Z10 .H35 2011

Science

Energy, complexity and wealth maximization / Ayres, Robert U. - Springer, 2016.
(Frontiers collection)

Doriot Library
Q172.5 .E64 A97 2016 INSEAD Book and [eBook](#)

The scientific outlook / Russell, Bertrand - Routledge, 2009. (Routledge classics)
Doriot and Tanoto Libraries
Q175.5 .R87 2009 and [eBook](#)

Sociology

The humane economy: how innovators and enlightened consumers are transforming the lives of animals / Pacelle, Wayne ; ; The human society of the United States - William Morrow, 2016
Doriot Library
HV10 .P33 2016

Technology Management

The adventures of an IT leader. Updated ed. / Austin, Robert D. ; Nolan, Richard L. ; O'Donnell, Shannon - Harvard Business Review Press, 2016
Doriot Library
T58.6 .A87 2016

Cyberphobia: identity, trust, security and the internet / Lucas, Edward - Bloomsbury, 2016
Doriot Library
TK5105.875 .I57 L83 2015

The industries of the future / Ross, Alec - Simon and Schuster, 2016
Doriot and Tanoto Libraries
T173.8 .R67 2016

The inevitable: understanding the 12 technological forces that will shape our future / Kelly, Kevin - Viking, 2016
Doriot and Tanoto Libraries
T14.5 .K45 2016